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## Experience, Above All™

## ARMSTRONG ARCHITECTURAL SPECIALTIES ANNOUNCES A TECTUM PRICE INCREASE

Geographic Coverage: United States, Canada and Latin America Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, February 3, 2025, Armstrong Architectural Specialties will implement a 3% price increase on all Tectum products, including Tectum roof deck products.

Pricing in CAD will be adjusted on all Tectum products to align with our USD pricing, adjusting for the exchange rate.

This increase is compelled by increases in raw materials, freight, and operating costs.

As a reminder, all pricing for Tectum products not on our price list must be quoted through our OneQuote tool. Please note the escalation table on all Tectum quotations will apply.

For longer-term future quotes, we suggest the following pricing for 2025/2026:

- An additional increase of 5% for quotes on or after August 1<sup>st</sup>, 2025
- Another additional increase of 5% for quotes on or after February 1<sup>st</sup>, 2026

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Mike Winters VP, Architectural Specialties

